



What's happening where and when or Dates to remember:

First Seminar and Drinks
26 February 2014
Mantra Pandanus
Sponsored by First Title

SA Conference
15 – 17 August
Intercontinental Hotel, Adelaide
Early Bird registration closes 28
February 2014

National Conference
6 – 8 March, 2015
Early Bird Registration Opens
May 2014
The Esplanade Hotel, Fremantle
Western Australia

A note from the President:

I hope everyone managed a break over the Christmas and New Year period and have come back to work all refreshed and ready for the coming year.

Your Council has been working hard to organise the professional development program for this year. Those of you that qualify can earn your Certified Practising Conveyancer certificate and the use of the initials CPC after your name and use the logo in your advertising. All others completing 100 points will obtain an Accreditation Certificate. Register before 28 February 2014 and receive your Early Bird Discount.

I hope you get a lot out of this program and I look forward to receiving your feedback and suggestions for future seminars. Please also forward any specific questions you want answered for any of the seminar topics to ensure we meet your needs.

Sonia Roberts

Registration Costs:

\$ 88.00 per seminar for a Member
\$130.00 per seminar for a Non-Member

Discount for Early Bird registration
(Closes 28 February 2014)

\$ 66.00 per seminar for a Member
\$130.00 per seminar for a Non-Member

The SA Webinars and conference need to be booked through AICSA. They have kindly agreed to allow AICNT members to use their member rates for seminar purposes.

Produced By: Australian Institute of Conveyancers Northern Territory Inc.

President: Sonia Roberts
Ph: 08 8927 4441
Mob: 0403 154 502
Email: sonia@arafuraconveyancing.com.au

Secretary: Nicole Gearing
Ph: 08 8947 4400
Mob: 0405 122 084
Email: nicole@platinumnt.com.au

AIC Northern Territory News Bulletin

Professional Development Program

Date	Seminar	Speaker	Venue	Points
25 February 1.30 – 3.00pm Adelaide time	Unconventional Land	Tanya Ashworth-Keppel	SA Webinar	5
26 February Webinar 1.00 – 3.00 pm 26 February Seminar 4.00 – 7.00 pm (includes 1 hour drinks after)	New Privacy Laws due in 12/3/13 Verification of Identity File Saver Drinks with sponsor First Title	Lisa Jarrett of Kelley & CO Geoffrey Adam Brendan Mullins	Mantra Pandanus	15
12 March Seminar 13 March Webinar 4.00 – 6.00pm	SMSF & Stamp duty & trusts	Leon Loganathan	Museum Theatre	15
25 March 1.30 – 3.00pm Adelaide time	Insurance & Liability	TBA	SA Webinar	5
16 April Seminar 17 April Webinar 4.00 – 6.00pm	Unit Title Schemes Act Body Corporate,	Tim Jacobs		15
21 May Seminar 22 May Webinar 4.00 – 6.00pm	Business Assistance “From Curious to Committed”	Grant Mullen, Pocket Rocket	Museum Theatre	15
27 May Webinar 1.30 – 3.00pm Adelaide time	Leasing	TBA	SA Webinar	5
18 June Seminar 19 June Webinar 4.00 – 6.00pm	Probate, Administration and Associated LTO forms	TBA	Museum Theatre	15
24 June Webinar 1.30 – 3.00pm Adelaide time	Risk Management	TBA	SA Webinar	5

Produced By: Australian Institute of Conveyancers Northern Territory Inc.

President: Sonia Roberts

Ph: 08 8927 4441

Mob: 0403 154 502

Email: sonia@arafuraconveyancing.com.au

Secretary: Nicole Gearing

Ph: 08 8947 4400

Mob: 0405 122 084

Email: nicole@platinumnt.com.au

Professional Development Program cont'd

27 July Seminar 28 July Webinar 4.00 – 6.00pm	Residential tenancy issues, Terminations etc Commercial leases	Gabrielle Martin TBA	Museum Theatrette	15
15-17 August	SA Conference		SA	30
20 August Seminar 21 August Webinar 4.00 – 6.00pm	PPSR & searches we need to look into with a corporate seller or buyer	Neil von Bertouch DeSilva Hebron	Museum Theatrette	15
24 September Seminar 25 September Webinar 4.00 – 6.00pm	Family Law and conveyancing	Cecil Black	Museum Theatrette	15
28 October 1.30 – 3.00pm Adelaide time	Default Interest	Geoffrey Adam & Tanya Ashworth-Keppel	SA Webinar	5
29 October AGM & Seminar 30 October Webinar 4.00 – 6.00pm	Fraud & Risk Management & AGM Drinks After Seminar & AGM	TBA	Venue TBA	15
25 November 1.30 – 3.00pm Adelaide time	Death – Challenges & Solutions for Advisers	Charlie Belperio, Belperio Clark	SA Webinar	5

Produced By: Australian Institute of Conveyancers Northern Territory Inc.

President: Sonia Roberts

Ph: 08 8927 4441

Mob: 0403 154 502

Email: sonia@arafuraconveyancing.com.au

Secretary: Nicole Gearing

Ph: 08 8947 4400

Mob: 0405 122 084

Email: nicole@platinumnt.com.au

Presenters Profiles

Lisa Jarrett, Kelly & Co

Lisa has been a member of Kelly & Co.'s Corporate & Commercial division since November 2006. Prior to joining Kelly & Co., Lisa practised in intellectual property and technology law at a large national firm in Melbourne and has previously worked in Telstra's Technology legal team.

Lisa practises in the area of corporate and commercial law, with a particular focus on commercial transactions and intellectual property and technology law. Lisa has substantial expertise in relation to drafting and negotiating a wide range of commercial contracts including procurement and logistics agreements, manufacturing and distribution agreements and software and other information technology agreements. Lisa regularly advises clients in relation to the identification, protection, licensing and enforcement of their intellectual property rights as well as compliance with trade practices and privacy legislation.

Lisa has a Masters of Commercial Law from the University of Melbourne, as well as a Bachelor of Laws with First Class Honours and a Bachelor of Science (majoring in Biochemistry) from Monash University. Lisa is also a registered trade mark attorney.

Lisa is a member of the Intellectual Property Society of Australia and New Zealand, the Licensing Executives Society of Australia and New Zealand, AMPLA and is a member of the Privacy Committee of the Law Council of Australia

Geoffrey Adam, CEO, AICSA

Geoffrey is a graduate from the Law School of the University of Adelaide. He has worked as an employed solicitor and in his own legal practice.

Between 1985 – 1990 he was the Legal Officer for the Real Estate Institute of South Australia and has been the Chief Executive Officer of the Australian Institute of Conveyancers (SA Division) since 2002.

He has been a member of the Law Society for more than 30 years and was an active member of its Property committee for 5 years until he resigned to take up his present position.

Geoffrey has always been active in giving seminars and workshops and writing manuals and articles on a broad range of issues relevant to conveyancers. He regularly presents and writes for AICSA and has provided several seminars and articles for the Law Society.

Produced By: Australian Institute of Conveyancers Northern Territory Inc.

President: Sonia Roberts

Ph: 08 8927 4441

Mob: 0403 154 502

Email: sonia@arafuraconveyancing.com.au

Secretary: Nicole Gearing

Ph: 08 8947 4400

Mob: 0405 122 084

Email: nicole@platinumnt.com.au

Presenters Profiles continued

Brendan Mullins, FileSaver

Brendan is a 20 year veteran of the records and information management profession.

Brendan founded FileSaver in Sydney in 2001 to provide storage solutions for the file-intensive legal, finance and healthcare sectors. File Saver was acquired by The Information Management Group in 2011 and Brendan now leads the roll-out of its services around Australia.

Leon Loganathan, Ward Keller

March 2013 marked Leon's tenth year with Ward Keller and his third as Managing Partner. Leon's legal career began in Darwin where he completed his law degree and then spent two years advising the NT Revenue Office on tax legislation and developing his expertise in stamp duty. During that time he also completed a Master of Laws with a focus on stamp duty.

As Managing Partner, Leon oversees the financial operations of the firm and its strategic direction. In his commercial practice, Leon advises a broad range of clients, from individuals to ASX-listed companies. He has both private- and public-sector experience. Taxation law, stamp duty and conveyancing are Leon's main areas of practice. He launched Ward Keller's conveyancing practice soon after he joined the firm, and it's grown into one of the largest in the Territory.

As a speaker, Leon has delivered several presentations for professional bodies, including the Taxation Institute of Australia, the Real Estate Institute of the Northern Territory, the Urban Development Institute of Australia and the Australian Institute of Conveyancers.

Leon has lectured in business law at Charles Darwin University and has been an author of the Lexis Nexis Australian Stamp Duties Law Reporter. He is considered a leader in the field of state taxation and residential property law in the Northern Territory.

Produced By: Australian Institute of Conveyancers Northern Territory Inc.

President: Sonia Roberts

Ph: 08 8927 4441

Mob: 0403 154 502

Email: sonia@arafuraconveyancing.com.au

Secretary: Nicole Gearing

Ph: 08 8947 4400

Mob: 0405 122 084

Email: nicole@platinumnt.com.au

Presenters Profiles continued

Neil von Bertouch, De Silva Hebron

Neil holds a Bachelor of Banking and International Finance (Flinders University of South Australia), Bachelor of Laws (Charles Darwin University), Graduate Diploma in Legal Practice (Australian National University/Charles Darwin University) and was Admitted to the Supreme Court of the Northern Territory 2011

Prior to commencing his legal career, Neil worked for several years in the finance sector, in merchant banking and retail and wholesale managed investments and margin lending.

Neil commenced working at De Silva Hebron in 2010 as a Clerk and is in his third year of practice in the Northern Territory.

Neil practices exclusively in commercial law and in particular, corporate and business law, finance and banking law, commercial leasing and licensing, conveyancing, general property law, superannuation and general trust law.

Cecil Black. Cecil Black Family Lawyers

Cecil Black is an accredited family law specialist and accredited family dispute resolution practitioner and holds a Master of Applied Law (Family Law)

He has been working as a lawyer in Darwin since 1968 and set up his own practice in July 1994 specialising in de facto and marriage law matters involving both property and children.

Tim Jacobs. Jacobs Krajsek & Wauchope

Tim grew up in Darwin and has practised law in Darwin for 24 years.

Tim practised law for 10 years from 1988 with the then Attorney General's Department, ending up as Director of the Commercial Law division of the Solicitor for the Northern Territory.

Tim joined Ward Keller in 1999, becoming a Partner in 2001 and Managing Partner from 2007 until 2010. Tim enjoyed 3 years as consultant to Ward Keller prior to establishing the JKW firm with Alan Krajsek and Danny Wauchope in December 2013.

Tim has practised exclusively as a commercial lawyer throughout his career with a focus in more recent years on property development, in particular strata title development.

Produced By: Australian Institute of Conveyancers Northern Territory Inc.

President: Sonia Roberts

Ph: 08 8927 4441

Mob: 0403 154 502

Email: sonia@arafuraconveyancing.com.au

Secretary: Nicole Gearing

Ph: 08 8947 4400

Mob: 0405 122 084

Email: nicole@platinumnt.com.au

Presenters Profiles continued

Grant Mullen, Pocket Rocket

Grant started his career in Sales at the age of 19, working under the watchful eye of Craig Kimberly, founder of Just Jeans. At 21, Grant trained to become a hairdresser, in a trendy Melbourne salon. His employer, Barry Page, who was trained by Vidal Sassoon himself, was impressed at Grant's ability to transform his clients from curious to committed.

Grant founded the company "Luthercorp Pty Ltd" and acted as the agent for L'Oreal in Tasmania. The next six years set many records, including becoming the number one supplier in the state and for five out of the six years breaking each year's sales records by an average of 140%

Grant's coaching career began in 2008 on a range of topics and has been hired by some of Australia's top ranking companies to engage with their staff and he regularly speaks to large and small audiences alike, challenging them to create the change in their life to become who they were destined to be.

Gabrielle Martin, Gabrielle Martin Legal

Currently, Ms Martin is a sole legal practitioner. Since graduating from law, she worked as a government solicitor for 18 years in the Attorney-General's Department in South Australia and the Northern Territory.

Over the years, she has provided legal advice to and representation of staff from government departments and agencies in various areas of law. In particular, these areas have included administrative law, statutory interpretation, criminal law (domestic violence, animal welfare and parks & wildlife prosecutions), evidence law, unlawful imprisonment, employment law, wills and estates, liquor licensing, anti-discrimination, negligence, child welfare, child protection prohibition orders, freedom of information.

She has held various positions on statutory bodies including Delegate for the Commissioner of Tenancies and Legal Member on the Human Research Ethics Committee. She currently sits as one of the Legal Members on the Local Government Disciplinary Committee and the Alcohol Management & Treatment Tribunal, and as the Chairperson of the Health and Community Services Complaints Committee.

Produced By: Australian Institute of Conveyancers Northern Territory Inc.

President: Sonia Roberts

Ph: 08 8927 4441

Mob: 0403 154 502

Email: sonia@arafuraconveyancing.com.au

Secretary: Nicole Gearing

Ph: 08 8947 4400

Mob: 0405 122 084

Email: nicole@platinumnt.com.au