



# AIC Northern Territory News Bulletin

11 February 2014

Issue No 2

## What's happening where and when or Dates to remember:

First Seminar and Drinks  
26 February 2014  
Mantra Pandanus  
Sponsored by First Title

SA Conference  
15 – 17 August  
Intercontinental Hotel, Adelaide  
Early Bird registration closes 28  
February 2014

National Conference  
6 – 8 March, 2015  
Early Bird Registration Opens  
May 2014  
The Esplanade Hotel, Fremantle  
Western Australia

**AMENDMENT - Issue No 1**  
**NOTE: changes to seminar dates**

**July Seminar is on the 23<sup>rd</sup>**

**August Seminar is on the 27<sup>th</sup>**

## A note from the President:

I would like to extend a very warm welcome to our new employee, Cherrian Eecen as the Administration Officer for AICNT. She comes with a great skill set that will benefit our organisation and help us move forward as an organisation.

Cherrian has needed to hit the ground running with our new CPC program starting very soon. We now have a new phone number and email address (see page 8) with our own website following shortly. Cherrian is also working on a facebook page and twitter account for us so we can promote AICNT Members to the public.

Sonia Roberts

## Registration Costs:

\$ 88.00 per seminar for a Member

\$130.00 per seminar for a Non-Member

Discount for Early Bird registration  
(Closes 28 February 2014)

\$ 66.00 per seminar for a Member

\$130.00 per seminar for a Non-Member

The SA Webinars and conference need to be booked through AICSA. They have kindly agreed to allow AICNT members to use their member rates for seminar purposes.

Produced By: Australian Institute of Conveyancers Northern Territory Inc.

President: Sonia Roberts

Ph: 08 8927 4441

Mob: 0403 154 502

Email: [sonia@arafuraconveyancing.com.au](mailto:sonia@arafuraconveyancing.com.au)

Secretary: Nicole Gearing

Ph: 08 8947 4400

Mob: 0405 122 084

Email: [nicole@platinumnt.com.au](mailto:nicole@platinumnt.com.au)

## Professional Development Program

Date	Seminar	Speaker	Venue	Points
25 February 1.30 – 3.00pm Adelaide time	Unconventional Land	Tanya Ashworth-Keppel	SA Webinar	5
<b>26 February Webinar</b> 1.00 – 3.00 pm <b>26 February Seminar</b> 4.00 – 7.00 pm (includes 1 hour drinks after)	<b>New Privacy Laws due in 12/3/13</b> <b>Verification of Identity</b> <b>File Saver</b> <b>Drinks with sponsor First Title</b>	<b>Lisa Jarrett of Kelley &amp; CO</b> <b>Geoffrey Adam</b> <b>Brendan Mullins</b>	<b>Mantra Pandanus</b>	<b>15</b>
<b>12 March Seminar</b> <b>13 March Webinar</b> <b>4.00 – 6.00pm</b>	<b>SMSF &amp; Stamp duty &amp; trusts</b>	<b>Leon Loganathan</b>	<b>Museum Theatrette</b>	<b>15</b>
25 March 1.30 – 3.00pm Adelaide time	Insurance & Liability	TBA	SA Webinar	5
<b>16 April Seminar</b> <b>17 April Webinar</b> <b>4.00 – 6.00pm</b>	<b>Unit Title Schemes Act</b> <b>Body Corporate,</b>	<b>Tim Jacobs</b>		<b>15</b>
<b>21 May Seminar</b> <b>22 May Webinar</b> <b>4.00 – 6.00pm</b>	<b>Business Assistance</b> <b>“From Curious to Committed”</b>	<b>Grant Mullen,</b> <b>Pocket Rocket</b>	<b>Museum Theatrette</b>	<b>15</b>
27 May Webinar 1.30 – 3.00pm Adelaide time	Leasing	TBA	SA Webinar	5
<b>18 June Seminar</b> <b>19 June Webinar</b> <b>4.00 – 6.00pm</b>	<b>Probate, Administration and Associated LTO forms</b>	<b>TBA</b>	<b>Museum Theatrette</b>	<b>15</b>
24 June Webinar 1.30 – 3.00pm Adelaide time	Risk Management	TBA	SA Webinar	5

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## Professional Development Program cont'd

<b>23 July Seminar</b> <b>24 July Webinar</b> <b>4.00 – 6.00pm</b>	<b>Residential tenancy issues, Terminations etc</b>  <b>Commercial leases</b>	<b>Gabrielle Martin</b>  <b>TBA</b>	<b>Museum Theatrette</b>	<b>15</b>
15-17 August	SA Conference		SA	30
<b>27 August Seminar</b> <b>28 August Webinar</b> <b>4.00 – 6.00pm</b>	<b>PPSR &amp; searches we need to look into with a corporate seller or buyer</b>	<b>Neil von Bertouch</b> <b>DeSilva Hebron</b>	<b>Museum Theatrette</b>	<b>15</b>
<b>24 September Seminar</b> <b>25 September Webinar</b> <b>4.00 – 6.00pm</b>	<b>Family Law and conveyancing</b>	<b>Cecil Black</b>	<b>Museum Theatrette</b>	<b>15</b>
28 October 1.30 – 3.00pm Adelaide time	Default Interest	Geoffrey Adam & Tanya Ashworth-Keppel	SA Webinar	5
<b>29 October AGM &amp; Seminar</b> <b>30 October Webinar</b> <b>4.00 – 6.00pm</b>	<b>Fraud &amp; Risk Management &amp; AGM</b>  <b>Drinks After Seminar &amp; AGM</b>	<b>TBA</b>	<b>Venue TBA</b>	<b>15</b>
25 November 1.30 – 3.00pm Adelaide time	Death – Challenges & Solutions for Advisers	Charlie Belperio, Belperio Clark	SA Webinar	5

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## Presenters Profiles

### **Lisa Jarrett, Kelly & Co**

Lisa has been a member of Kelly & Co.'s Corporate & Commercial division since November 2006. Prior to joining Kelly & Co., Lisa practised in intellectual property and technology law at a large national firm in Melbourne and has previously worked in Telstra's Technology legal team.

Lisa practises in the area of corporate and commercial law, with a particular focus on commercial transactions and intellectual property and technology law. Lisa has substantial expertise in relation to drafting and negotiating a wide range of commercial contracts including procurement and logistics agreements, manufacturing and distribution agreements and software and other information technology agreements. Lisa regularly advises clients in relation to the identification, protection, licensing and enforcement of their intellectual property rights as well as compliance with trade practices and privacy legislation.

Lisa has a Masters of Commercial Law from the University of Melbourne, as well as a Bachelor of Laws with First Class Honours and a Bachelor of Science (majoring in Biochemistry) from Monash University. Lisa is also a registered trade mark attorney.

Lisa is a member of the Intellectual Property Society of Australia and New Zealand, the Licensing Executives Society of Australia and New Zealand, AMPLA and is a member of the Privacy Committee of the Law Council of Australia

### **Geoffrey Adam, CEO, AICSA**

Geoffrey is a graduate from the Law School of the University of Adelaide. He has worked as an employed solicitor and in his own legal practice.

Between 1985 – 1990 he was the Legal Officer for the Real Estate Institute of South Australia and has been the Chief Executive Officer of the Australian Institute of Conveyancers (SA Division) since 2002.

He has been a member of the Law Society for more than 30 years and was an active member of its Property committee for 5 years until he resigned to take up his present position.

Geoffrey has always been active in giving seminars and workshops and writing manuals and articles on a broad range of issues relevant to conveyancers. He regularly presents and writes for AICSA and has provided several seminars and articles for the Law Society.

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## Presenters Profiles continued

### **Brendan Mullins, FileSaver**

Brendan is a 20 year veteran of the records and information management profession.

Brendan founded FileSaver in Sydney in 2001 to provide storage solutions for the file-intensive legal, finance and healthcare sectors. File Saver was acquired by The Information Management Group in 2011 and Brendan now leads the roll-out of its services around Australia.

### **Leon Loganathan, Ward Keller**

March 2013 marked Leon's tenth year with Ward Keller and his third as Managing Partner. Leon's legal career began in Darwin where he completed his law degree and then spent two years advising the NT Revenue Office on tax legislation and developing his expertise in stamp duty. During that time he also completed a Master of Laws with a focus on stamp duty.

As Managing Partner, Leon oversees the financial operations of the firm and its strategic direction. In his commercial practice, Leon advises a broad range of clients, from individuals to ASX-listed companies. He has both private- and public-sector experience. Taxation law, stamp duty and conveyancing are Leon's main areas of practice. He launched Ward Keller's conveyancing practice soon after he joined the firm, and it's grown into one of the largest in the Territory.

As a speaker, Leon has delivered several presentations for professional bodies, including the Taxation Institute of Australia, the Real Estate Institute of the Northern Territory, the Urban Development Institute of Australia and the Australian Institute of Conveyancers.

Leon has lectured in business law at Charles Darwin University and has been an author of the Lexis Nexis Australian Stamp Duties Law Reporter. He is considered a leader in the field of state taxation and residential property law in the Northern Territory.

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## Presenters Profiles continued

### **Neil von Bertouch, De Silva Hebron**

Neil holds a Bachelor of Banking and International Finance (Flinders University of South Australia), Bachelor of Laws (Charles Darwin University), Graduate Diploma in Legal Practice (Australian National University/Charles Darwin University) and was Admitted to the Supreme Court of the Northern Territory 2011

Prior to commencing his legal career, Neil worked for several years in the finance sector, in merchant banking and retail and wholesale managed investments and margin lending.

Neil commenced working at De Silva Hebron in 2010 as a Clerk and is in his third year of practice in the Northern Territory.

Neil practices exclusively in commercial law and in particular, corporate and business law, finance and banking law, commercial leasing and licensing, conveyancing, general property law, superannuation and general trust law.

### **Cecil Black. Cecil Black Family Lawyers**

Cecil Black is an accredited family law specialist and accredited family dispute resolution practitioner and holds a Master of Applied Law (Family Law)

He has been working as a lawyer in Darwin since 1968 and set up his own practice in July 1994 specialising in de facto and marriage law matters involving both property and children.

### **Tim Jacobs. Jacobs Krajsek & Wauchope**

Tim grew up in Darwin and has practised law in Darwin for 24 years.

Tim practised law for 10 years from 1988 with the then Attorney General's Department, ending up as Director of the Commercial Law division of the Solicitor for the Northern Territory.

Tim joined Ward Keller in 1999, becoming a Partner in 2001 and Managing Partner from 2007 until 2010. Tim enjoyed 3 years as consultant to Ward Keller prior to establishing the JKW firm with Alan Krajsek and Danny Wauchope in December 2013.

Tim has practised exclusively as a commercial lawyer throughout his career with a focus in more recent years on property development, in particular strata title development.

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## Presenters Profiles continued

### **Grant Mullen, Pocket Rocket**

Grant started his career in Sales at the age of 19, working under the watchful eye of Craig Kimberly, founder of Just Jeans. At 21, Grant trained to become a hairdresser, in a trendy Melbourne salon. His employer, Barry Page, who was trained by Vidal Sassoon himself, was impressed at Grant's ability to transform his clients from curious to committed.

Grant founded the company "Luthercorp Pty Ltd" and acted as the agent for L'Oreal in Tasmania. The next six years set many records, including becoming the number one supplier in the state and for five out of the six years breaking each year's sales records by an average of 140%

Grant's coaching career began in 2008 on a range of topics and has been hired by some of Australia's top ranking companies to engage with their staff and he regularly speaks to large and small audiences alike, challenging them to create the change in their life to become who they were destined to be.

### **Gabrielle Martin, Gabrielle Martin Legal**

Currently, Ms Martin is a sole legal practitioner. Since graduating from law, she worked as a government solicitor for 18 years in the Attorney-General's Department in South Australia and the Northern Territory.

Over the years, she has provided legal advice to and representation of staff from government departments and agencies in various areas of law. In particular, these areas have included administrative law, statutory interpretation, criminal law (domestic violence, animal welfare and parks & wildlife prosecutions), evidence law, unlawful imprisonment, employment law, wills and estates, liquor licensing, anti-discrimination, negligence, child welfare, child protection prohibition orders, freedom of information.

She has held various positions on statutory bodies including Delegate for the Commissioner of Tenancies and Legal Member on the Human Research Ethics Committee. She currently sits as one of the Legal Members on the Local Government Disciplinary Committee and the Alcohol Management & Treatment Tribunal, and as the Chairperson of the Health and Community Services Complaints Committee.

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## A note from the Administration Officer:

Hello everyone,

I feel fortunate in being at the beginning of a great new thrust in the growth and development of AICNT.

I will be drawing on Sonia's expertise and familiarity with the organization for a while yet, as I orientate.

Now that AICNT is developing new initiatives we are setting up an accounting system called Xero (in line with the national body) and this will facilitate the issuing of invoices for membership as well as getting the receipts for membership and seminar registrations out there faster .....and .....a further plus is having all documentation, expenditures and receipts kept up to date in a format that the accountants can readily use for auditing purposes. Xero has a facility where the receipts can be photographed with a mobile phone and emailed and stored in Xero.

With GST registration, this software will come to the fore in producing the BAS and will be thus a further time saver.

Xero will also expedite the presentation of the financial statement at the committee meetings and upholds the present economic climate in driving for transparency in all organisations.

In mentioning membership, the AINCT will be registered for GST and so the new fees for membership will include the GST and can be claimed by those who are GST registered themselves.

The new fees for next year are \$220.00 per annum.

Well I look forward to meeting you all either by webinar or at the event on February 26...  
WHY NOT TAKE ADVANTAGE OF THE EARLY BIRD PRICE????



Cherrian Eecen, email: [admin@aicnt.com.au](mailto:admin@aicnt.com.au) ph: 04 88 55 94 55

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