



# THE NEW CONTRACT OF SALE GREAT OPPORTUNITY TO HAVE YOUR SAY LIVE INTERACTIVE CONSULTATION DARWIN AND ALICE SPRINGS SEPTEMBER 7TH

## WHEN

September 7th  
1:45 pm arrive for a 2pm START – scheduled duration 1 hour.

## WHERE

Alice Springs - Local Court 10 Parsons St  
Darwin - Law Society 9 Cavanagh Street

## Letter from AICNT

Good morning valued Members and Affiliates and Non-members of AICNT  
Outlining the background to this second AICNT promoted consultation

## BACKGROUND

### First Round

Our conveyancers gave line-by-line feedback on the old contract on a session to which all those in the property industry were invited  
AICNT organised this with Lyn Bennett and it was presented in April of 2016 and was well attended by lawyers and conveyancers

### Follow up round background

1. Our conveyancers learned of the follow up yesterday from REINT or from lawyers, and when calling me, as a consequence, they all expressed disappointment at the apparent lack of involvement of AICNT.
  - a. I, also, did not know about this meeting being set - till yesterday morning when I received an email from REINT
  - b. I immediately phoned the Law Society to find out more.
2. Further emails and phone calls from the AICNT members began to come in as they urgently contacted me with the fact that the time and date set for the last round of feedback on the New Contract did not suit the majority of conveyancers.
  - a. So I contacted the Law Society again - on our members behalf – IMMEDIATELY - in regard to this feedback - to see what could be done to serve our members better.

### Final result is WIN-WIN and better than ever

3. The upshot of initiating this contact with the Law Society for a more suitable time and date for our members brought forth a GREAT IDEA
  - a. The Law Society embraced this further chance for consultation
  - b. IT IS NOW ARRANGED - a live video hook-up with Alice springs and Darwin together.

Kind Regards, Cherrian Eecen for AICNT

## ENTRY

Free  
CPC points – 15

## WHEN

September 7th  
2pm start

## WHERE

Alice Springs  
Darwin

## SPONSORS

AICNT  
Law Society

## BENEFITING

All those in the Property  
Industry involved with the  
Contract of Sale